Question bank

Q1- Explain briefly the following statements:

- 1- Define credit, who uses the credit and what are the two functions of credit review process?
- 2- What are the reasons of visiting to the customer's business in lending procedures?
- 3- What are the principal components of a loan agreement?
- 4- What do we mean by bank credit, and who uses credit? What're the elements of credit?
- 5- What are the normal based considerations of Loan Request from Customer?
- 6- The loan interview provides an opportunity for the bank's loan officer?
- 7- What do we mean by credit management, and what are Sources of credit Risk, explain them in detail?
- 8- What do we mean by credit analysis and what is credit to focus their analysis on the key dimensions of an applicant's creditworthiness, explain them in detail?
- 9- What do we mean by bank credit, and who uses credit? What're the elements of credit?
- 10- What are the advantages of credit to Contribution of economic growth?
- What do we mean by credit, and what is the cost of credit? How is the cost of credit determined?

Q2-Fill in the following blanks with appropriate words:-

- 1-The scheduled interview of personal interaction between the <u>loan officer</u> and <u>the applicant</u> for loan facility is considered necessary in lending procedure.
- 2-<u>Bank lending</u> is the granting of credit facilities to borrowers (individuals, companies and organizations) at an interest rate.
- 3-There are basic principles which normally come into play when the commercial banks consider the establishment of lending policies for their operations. Such principles are: Safety, Liquidity, Profitability, Diversification, Stability, Purpose

- 4-The amount of interest you are charged by a lender is determined by several factors, include the Credit Score, Credit History, Employment Type and Income, Loan Size, Length of Term, collateral..etc.
- 5-elements of credit are: <u>One who lends money/provides</u> credit creditor

One who borrows money/uses credit - debtor

Creditors charge a fee for using their money – interest

- 6- <u>Short-term credits</u> are scheduled to be repaid within one year.
- 7- Bank credit can be classified by nature into: <u>Funded</u> credits or non-documentary credits and Non-funded credits or <u>documentary credits</u>
- 8- Effective Credit Management serves to <u>prevent late</u> <u>payment or non-payment</u>, the two being the greatest risks commercial banks face when conducting their operations.
- 9- Getting the credit management right reinforces the bank's financial or liquidity position, making it a critical component banking.
- 10- There are two main sources of credit risk factors. These are external and internal risk factors.
- 11- <u>character</u> and <u>Capacity</u> typically gives primary attention in the credit analyst.
- 12- <u>Capital</u>, <u>Collateral</u>, and <u>Conditions</u> is important in structuring the credit management and making the final credit decision in the credit analyst.
- 13- The Credit Management function incorporates all of a <u>commercial</u> bank's activities aimed at ensuring that customers pay their loans within the determined payment terms and conditions.
- 14- <u>Credit management</u> is a process of granting credit, the terms it's granted on and recovering this credit when it's due.
- 15-The credit management process needs to be understood and followed with adequate checks made on <u>creditworthiness</u> of new and existing customers, and <u>credit limits</u>.
- 16- For a new project the <u>technical feasibility</u> and <u>economic</u> <u>viability</u> report will be evaluated to determine the nature of cash inflows in terms of stability of earnings.
- 17- Lending procedures are normally initiated by both <u>the bank</u> and <u>the customers</u> who are seeking for credits with which to run their business operations.

- 18- "Credit" means; an agreement to get money, goods, services now in exchange for a promise to pay in the future.
- 19- "Bank Credit" refers to; the amount of credit available to a business or individual from a banking institution in the form of loans.
- 20- Bank lending is used as a vehicle/tool for driving government monetary policy through <u>expansion and contraction</u> in the amount of credit facilities
- 21- <u>The external factors</u> are the state of the economy, wide swings in commodity/equity prices, foreign exchange rates and interest rates, trade restrictions, economic sanctions, Government policies, etc.
- 22- The internal factors are deficiencies in loan policies, ineffective administration, absence of prudential credit concentration limits, inadequately defined lending limits for Loan Officers/Credit Committees, deficiencies in assessment and evaluation of borrowers' financial position, excessive dependence on collaterals, absence of loan review mechanism...etc.

Q3- Enumerate the following in financial style:-

- 1-Four common forms of credit
- 2-The objectives of bank lending
- 3- Disadvantages of Credit
- 4- The five C's of credit analysis
- 5-Principles of Bank Lending Policies
- 6- The most important types of credit by purpose

Q4- Compare the following credit terms and concepts, in clear financial form:-

- 1- Funded credits or non-documentary credits vs. Non-funded credits or documentary credits
- 2- Mid-term credits and Long-term credits
- 3-Secured vs. Unsecured Credit
- 4-Good credit vs. Bad credit
- 5- Installment Credit vs. Non-Installment or Service Credit
- 6- Revolving Accounts vs. Charge Cards