

Question Bank
Entrepreneurship Education
Second Semester (2023-2024)

Q1: A company due to a major failure, most of its members were really disappointed, mention the factors that is helpful to increase positive attitude.

Q2: An investor has planned to invest in a new project. For this purpose, he wants to appoint someone to lead a team. What are the skills and qualities that an entrepreneurial leader should have? State (6) six characteristics.

Q3: Give an appropriate and effective name and slogan for each of the following:

1. A factory manufacturing children's toy
2. A real estate buying and selling houses and flats
3. A store selling medical supplies
4. An interior and exterior design company

Q4: It is believed that risk taking is necessary in initiative. On the other hand, there is an opinion that risk taking is the guarantee of initiative. How do you view these two concepts? Which skill should be prioritised?

Q5: What is the business plan? What are the most important elements of the business plan, which are most relevant to the market day and which you as a company benefited from on this day?

Q6: When did you feel really stressed as a member of your company? Which do you think is the right and effective way to deal with this stress? Mention (2) two ways.

Q7: A company is in its first year of working, describe (6) six of the risks it may face. Then, which risk do you think is more visible in the environment of the Kurdistan Region?

Q8: What will be the future of a school where the management, administration and teaching staff have a positive attitude? In the light of the above statement, briefly discuss the benefits of having a positive attitude.

Q9: A company is in its fifth year of working and is facing a lot of risks. What are the ways to reduce the risks so that the company can take advantage of them and overcome these problems?

Q10: Give an appropriate and effective name and slogan for each of the following:

1. A youth clothing factory
2. An online book design and printing company
3. A market selling mobile phones and tablets
4. A food delivery service company

Q11: There were too much stress on a couple of members of one of the companies, which slowed down the performance of the company. What is stress? If you are under stress, what will be your attitude and how will you deal with it?

Q12: What does passion mean? What differences do you see between passionate work and passionless work? Explain your answer with examples.

Q13: (Initiative is the foundation of many more skills to get your business project to the final stage)

A. Explain the above statement in a few lines.

B. In your opinion, what is the relationship between planning and management skills and initiative skill and how do they affect each other?

Q14: How do you see the role of the manager in moving the company forward? How can a manager lead a company well? Describe the characteristics of entrepreneurial leadership in (5) five points.

Q15: A company's employees have faced a lot of stress in the past six months. What steps should the manager take to reduce the stress on his employees?

Q16: A company is opening several branches in other cities and towns of the Kurdistan Region. What will be the benefits of this risk taking?

Q17: One of the external evaluators, when evaluating a company, gave a good evaluation of their work because of the students' passion for their ideas and work. What is passion and what shows that someone is passionate about his work?

Q18: What do companies generally rely on to contact outside of themselves? What are the main elements relied upon in this contact?

Q19: What is leadership? Choose (3) three of the following qualities that are essential for entrepreneurial leaders to possess. Why? Explain the reason. (Innovation, responsibility, honesty, decision-making).

Q20: The staff of Entrepreneurship Education Center, in its last meeting after the entrepreneurial student market, discussed the identification of common and recurring problems of companies in order to solve them. What are the common problems in companies and how can they be solved?