



Department of Arabic

College of Basic Education

Salahaddin University-Erbil

Course name Entrepreneurship Education

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2023 - 2024

Module Handbook

Course name	Entrepreneurship Education
Module convener	Hawran A. Saeed +Ihsan Sabr
Module deliverer	Nahla nuraden +Sarween Younus
Module Credits	6
Teaching hours (per week)	3
Programme for which module is offered	B.Sc in arabic Dept
Module Length	8 months (30 weeks)
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1. Modulecontent

The course aims to prepare current students or future teachers in a systematic manner to develop their managerial skills and improve the level of professional skills and competencies of students, to prepare themselves to face their real life and the future and market needs.

This course introduces students to a number of professional concepts that will make students clear in the last days, and the importance of this course lies in the fact that teachers of the future can face the obstacles and challenges of life in the future.

2. Module objectives

The aim of this course is to provide valuable and useful information to students on an educational basis and skills and competencies, as well as to introduce students to market needs. Most importantly, it prepares future teachers on how to develop their students' life skills and prepares current students and future teachers on how to develop their future skills and overcome life's challenges.

3. Learning outcomes

Upon successful completion of this module, students are expected to be able to:

- First and foremost, prepare their students to understand how people live and work in a society, and.
- While being able to face real-life challenges, they will also have ownership and growth entrepreneurial characteristics and skills;
- Understand the importance of entrepreneurial education;
- Familiar with the labor market and current market needs;
- Coping with the challenges they face in the labor market;
- Have professional skills and develop their professional skills in the future to understand the benefits and importance of working.
- Ability to communicate with people
- Manage small projects and their own businesses.
- Problem identification and resolution;
- and appeal and negotiation skills

4. Forms of Teaching

There will be seminars and few lectures, 2 hours per week, for 30 weeks. There will also be pair/group presentations, as well as there will be discussions on some relevant video materials.

Moreover, a number of successful entrepreneurs will be invited to give seminars and workshops in the field. In addition to this, some student visits will be arranged to companies and factories.

5. Assessment scheme

In this module, students are assessed several times to ensure the quality of learning as follows:

- Daily participation (بہشداری لہ گفتوگوی ناوپول)10 marks
- Assignments (نہرکی قوتابیان).....10 marks
- Progress report (کونوس).....5 marks
- Final Report (راپورتی کوتایی).....15 marks
- Monthly exam (تاقیکردنہوی وهرزی).....20 marks
- Final exam (تاقیکردنہوی کوتایی سمستر).....40 marks

6. Reading List

- Entrepreneurial Training, "Owning your Future": a hand out prepared by Jacqueline Peters-Richardon
- Lackeus, M. (2015) Entrepreneurship in Education: what, why, when and how.
- Smith, K. & Petersen, L. (2006) what is Educational entrepreneurship?
- OCED (2014) Creative problem solving: student's skills in tracking real-life problems, PISA, OECD Publishing.
- Hatak, I. & Reiner, E. (n.d.) Entrepreneurship Education in Secondary Schools: education systems, teaching methods, and best practice, Institute for Small Business Management & Entrepreneurship, WU Vienna University of Economics and Business
- م.ههوران عبدالله و م.احسان صابر (۲۰۲۳) پهروهدهی پيشهنگاری پهرتووکي قوتابی و ماموستا

7. Module topics (Syllabus)

Entrepreneurship Education Syllabus for First Semester

بابهتهکانی خویندنی (مفردات) پهروهدهی پيشهنگاری بو سمسټری پهکهم

Topics	بابهتهکان
Week 1: Pioneering, pioneering in the community	هفتهی ۱: پيشهنگاری، پيشهنگاری له کوملگهدا
Week 2: Types of leadership, leadership, characteristics of leadership	هفتهی ۲: جورهکانی پيشهنگاری، پيشهنگار، تاييهتمنديهکانی پيشهنگاری
Week 3: Leadership mentality, benefits and challenges of becoming a leader.	هفتهی ۳: عهقلیهتی پيشهنگار، سود و نالنگاربيیهکانی بوون به پيشهنگاری.
Week 4: The educational importance of pioneering, pioneering students	هفتهی ۴: گرنگی پهروهدهی پيشهنگاری، قوتابی پيشهنگار
Week 5 : Leading Teacher.	هفتهی ۵: ماموستای پيشهنگار.
Week 6: Creating Business Ideas (Tower Building Activity)	هفتهی ۶: دروست کردنی بیروکهی کار (چالاکي دروست کردنی تاومر)
Week 7: Deep thinking skills, teamwork skills.	هفتهی ۷: کارامی بیروکردنهوی قول، کارامی کارکردن به کومل.
Weeks 8,9: Learning through	

problems Creating business ideas
Weeks 11,10: Student Company

هفته ۹، ۸: فیربون له ریگهی گرفتهوه دروست
کردنی بیروکهی کار
هفته ۱۰، ۱۱: کومپانیای قوتابی

8. Exam & task samples

- Imagine that you have got a great entrepreneurial idea to develop it. So what are the steps you have to take to develop and implement it?
- Have you ever dreamt of starting your own business? If yes what kind/type of business and describe it? If No, why not?
- What would be the best or worst thing about owning your business?
- What is the difference between a businessman and an entrepreneur?